

*Transition / Supported Employment
Pre-Conference Workshop*

All Day Workshop

\$35

**DCDT & APSE
Members**

\$25

**THURSDAY, FEBRUARY 22, 2007
SHERATON, MYRTLE BEACH CONVENTION CENTER AND HOTEL,
2101 North Oak St., Myrtle Beach, SC 29577**

**THIS WORKSHOP WILL FOCUS ON ADULT SUPPORTED EMPLOYMENT AGENCIES AND
EDUCATION AGENCIES PARTNERING TO PROVIDE GREATER EMPLOYMENT OPPORTUNITIES
FOR INDIVIDUALS WITH DISABILITIES**

KEYNOTE SPEAKER: RICHARD LUECKING
President, TransCen, Inc.

**“The Art of Possibility:
Strategies for job development and employer partnerships”**

Work is good! If our goal is to help youth with disabilities achieve successful work experience and jobs, then we must become proficient at partnering with those who provide the jobs—employers. Successful transition programs and employment services adopt an approach that appeals directly to employers' circumstances and needs, rather than trying to sell employers on the notion of hiring youth with disabilities. This fast moving workshop will cover ways of attracting employer interest and negotiating employment options that result in tangible mutual gain for the employer and the job seeker, regardless of the nature of accommodation or support required. The presenter, using humor and case study examples, will offer practical steps to 1. deliver messages to employers that create a positive image for employment services and job seekers, 2. make successful employer contacts, 3. negotiate with employers for the hire, and 4. insure employer satisfaction with employment services.

Richard G. Luecking, Ed.D

*Dr. Luecking is President of TransCen, Inc., a non-profit organization based in Rockville, MD that is known nationally for its training and technical assistance related to career development of individuals with disabilities. During his 20-year tenure in this position, Dr Luecking and his colleagues have been responsible for the implementation and direction of numerous projects related to education and employment of individuals with disabilities, resulting in the employment of over 10,000 job seekers with disabilities. Dr. Luecking has provided training and technical assistance on employment methodology throughout the country and abroad. Much of his broad list of publications focuses on practical and effective ways of linking employers and job seekers with disabilities, and includes the recent book: *Working Relationships: Creating career opportunities for job seekers with disabilities through employer partnerships*. His message is direct, scattered with stories of real people, and delivered with conviction.*

REGISTRATION: \$35—DCDT & APSE Members: \$25

*******REGISTRATION DEADLINE*******

FEBRUARY 16, 2007

*TRANSITION / SUPPORTED EMPLOYMENT PRE-CONFERENCE WORKSHOP
FEBRUARY 22, 2007*

- PLEASE PRINT -

Name: _____ Job Title: _____

Organization: _____

Mailing Address: _____

Phone: _____ Fax: _____ Email: _____

*******DCDT AND APSE MEMBERS*******

Must Provide Membership Number to Receive Discount

DCDT Membership Number: _____ APSE Membership Number: _____

Registration Begins at 8:00 am

TO REGISTER: SEND CHECK OR PURCHASE ORDER (PAYABLE TO SCDCDT)

WITH COMPLETED REGISTRATION FORM BY FEBRUARY 16, 2007 TO:

**PAM WATSON
DISABILITIES BOARD OF CHARLESTON COUNTY
995 MORRISON AVE.
CHARLESTON, SC 29413
pwatson@dsncc.com**

This Workshop is Sponsored by SC APSE and SC DCDT